

G-III FULL YEAR FISCAL 2025 RESULTS



FINANCIAL HIGHLIGHTS*

DELIVERED STRONG NET SALES GROWTH AND RECORD EARNINGS PER DILUTED SHARE ABOVE GUIDANCE

NET SALES	GROSS MARGIN	NON-GAAP NET INCOME	NON-GAAP EPS
\$3.18B	40.8%	\$204M	\$4.42
+2.7% to LY of \$3.10B	+70 bps to LY of 40.1%	vs. \$190M LY	+9% to LY of \$4.04

“Fiscal 2025 was an incredible year, marked by robust top and bottom-line growth. Our world-class teams demonstrated strong execution of our strategic priorities, including bringing four new brands to market and driving outsized growth of our owned brands. We delivered record earnings per diluted share of \$4.42, a 9% increase over last year and above our expectations, while also expanding gross margins. These results were achieved despite a very challenging operating environment, and I want to thank our teams for their unwavering efforts.”

Morris Goldfarb,
Chairman & CEO

FULL YEAR FISCAL 2025 HIGHLIGHTS

- Powered global growth with annual net sales increasing 2.7%, driven by over 20% growth of our key owned brands DKNY, Karl Lagerfeld, Donna Karan and Vilebrequin
- Calvin Klein and Tommy Hilfiger now represent ~34% of total revenues, down from over 50% two years ago
- Brought to market four new brands, all of which performed well
- Turnaround of retail segment in North America saw our losses cut in half
- ~20% investment in All We Wear Group (AWWG) will accelerate international growth

FISCAL 2026 OUTLOOK*

Net Sales	\$3.14 billion
Adjusted EBITDA	\$310 - \$315 million
Non-GAAP Net Income	\$192 - \$197 million
Non-GAAP EPS	\$4.15 - \$4.25

STRATEGIC PRIORITIES

1. Drive Growth of Our Owned Brands
2. Build Our Complementary Portfolio of Licensed Brands
3. Expand Our Global Reach
4. Enhance Omni-Channel Capabilities Including Our Retail Segment Turnaround

OUR BRANDS

DKNY

DONNA KARAN
NEW YORK

HALSTON

CONVERSE

**KARL
LAGERFELD**

VILEBREQUIN

NAUTICA

Champion

TOMMY HILFIGER

Calvin Klein

*A full GAAP to NON-GAAP reconciliation, as well as the first quarter guidance, is available in the Company's Fiscal 2025 Earnings Press Release at <https://ir.giii.com>.