UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-Q

## (Mark One)

## ஏ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2010
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-18183

## G-III APPAREL GROUP, LTD.

(Exact name of registrant as specified in its charter)


| 41-1590959 |
| :---: |
| (I.R.S. Employer <br> Identification No.) |
| 10018 |
| $($ Zip Code $)$ |

(212) 403-0500
$\overline{\text { (Registrant's telephone number, including area code) }}$
(Former name, former address and former fiscal year,
if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \nabla \quad \text { No } \square
$$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.

## Yes $\square \quad$ No $\square$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer $\square \quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square \quad$ Smaller reporting company $\square$ Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

$$
\text { Yes } \square \quad \text { No } \square
$$

As of September 1, 2010, there were $19,177,547$ shares of our common stock, par value $\$ 0.01$ per share, outstanding.

## TABLE OF CONTENTS

Page No.
Part I FINANCIAL INFORMATION
Item 1. Financial Statements (Unaudited)
Condensed Consolidated Balance Sheets -
July 31, 2010, July 31, 2009 and January 31, 2010
Condensed Consolidated Statements of Operations -For the Three Months Ended July 31, 2010 and 20094
Condensed Consolidated Statements of Operations -
For the Six Months Ended July 31, 2010 and 2009 ..... 5
Condensed Consolidated Statements of Cash Flows - For the Six Months Ended July 31, 2010 and 2009 ..... 6
Notes to Condensed Consolidated Financial Statements ..... 7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 11
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 17
Item 4. Controls and Procedures ..... 17
Part II OTHER INFORMATION
Item 1A. Risk Factors ..... 18
Item 6. Exhibits ..... 18

Exhibit 31.1
Exhibit 31.2
Exhibit 32.1
Exhibit 32.2

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements.

## G-III APPAREL GROUP, LTD. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

|  | $\begin{gathered} \text { July } 31, \\ 2010 \end{gathered}$ |  | July 31 , 2009 |  | $\begin{gathered} \text { January } 31, \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) |  | (Unaudited) |  | (In thousands, except share and per share amounts) | ounts) |
| ASSETS |  |  |  |  |  |  |
| CURRENT ASSETS |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 6,147 | \$ | 5,682 | \$ | 46,813 |
| Accounts receivable, net of allowance for doubtful accounts and sales discounts of $\$ 27,111, \$ 17,199$ and $\$ 29,092$, respectively |  | 119,662 |  | 90,897 |  | 73,456 |
| Inventories |  | 223,543 |  | 172,439 |  | 119,877 |
| Prepaid income taxes |  | - |  | 7,418 |  | - |
| Deferred income taxes |  | 15,315 |  | 11,565 |  | 15,315 |
| Prepaid expenses and other current assets |  | 18,046 |  | 16,554 |  | 10,694 |
| Total current assets |  | 382,713 |  | 304,555 |  | 266,155 |
| PROPERTY AND EQUIPMENT, NET |  | 16,367 |  | 9,146 |  | 7,539 |
| DEFERRED INCOME TAXES |  | 10,672 |  | 11,640 |  | 10,672 |
| OTHER ASSETS |  | 2,340 |  | 1,530 |  | 1,723 |
| INTANGIBLES, NET |  | 19,137 |  | 20,515 |  | 19,826 |
| GOODWILL |  | 26,100 |  | 25,713 |  | 26,100 |
|  | \$ | 457,329 | \$ | 373,099 | \$ | 332,015 |

LIABILITIES AND STOCKHOLDERS' EQUITY

| CURRENT LIABILITIES |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Notes payable | \$ | 77,411 | \$ | 111,336 | \$ | - |
| Income taxes payable |  | 1,363 |  | - |  | 10,874 |
| Accounts payable |  | 107,521 |  | 83,165 |  | 50,337 |
| Accrued expenses |  | 19,012 |  | 15,777 |  | 29,333 |
| Deferred income taxes |  | 1,529 |  | 1,578 |  | 1,529 |
| Total current liabilities |  | 206,836 |  | 211,856 |  | 92,073 |
| DEFERRED INCOME TAXES |  | 6,495 |  | 6,648 |  | 6,495 |
| OTHER NON-CURRENT LIABILITIES |  | 4,289 |  | 700 |  | 1,237 |
| TOTAL LIABILITIES |  | 217,620 |  | 219,204 |  | 99,805 |
| STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Preferred stock; $1,000,000$ shares authorized; No shares issued and outstanding |  |  |  |  |  |  |
| Common stock - \$. 01 par value; 40,000,000 shares authorized; $19,540,272,17,115,044$ and $19,192,704$ shares issued |  | 195 |  | 171 |  | 192 |
| Additional paid-in capital |  | 143,638 |  | 100,747 |  | 137,764 |
| Accumulated other comprehensive loss |  | (41) |  | - |  | (36) |
| Retained earnings |  | 96,887 |  | 53,947 |  | 95,260 |
| Common stock held in treasury - 367,225 shares at cost |  | (970) |  | (970) |  | (970) |
|  |  | 239,709 |  | 153,895 |  | 232,210 |
|  | \$ | 457,329 | \$ | 373,099 | \$ | 332,015 |

The accompanying notes are an integral part of these statements.

## G-III APPAREL GROUP, LTD. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|  | Three Months Ended July 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
|  | (Unaudited) |  |  |  |
|  | (In thousands, except per share amounts) |  |  |  |
| Net sales | \$ | 188,960 | \$ | 135,926 |
| Cost of goods sold |  | 128,206 |  | 95,111 |
| Gross profit |  | 60,754 |  | 40,815 |
| Selling, general and administrative expenses |  | 53,844 |  | 43,195 |
| Depreciation and amortization |  | 1,277 |  | 1,384 |
| Operating profit / (loss) |  | 5,633 |  | $(3,764)$ |
| Interest and financing charges, net |  | 634 |  | 1,022 |
| Income / (loss) before income taxes |  | 4,999 |  | $(4,786)$ |
| Income tax expense / (benefit) |  | 2,000 |  | $(2,010)$ |
| Net income / (loss) | \$ | 2,999 | \$ | $(2,776)$ |

Basic:

| Net income / (loss) per common share | \$ | 0.16 | \$ | (0.17) |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average number of shares outstanding |  | 19,126 |  | 16,726 |
| Diluted: |  |  |  |  |
| Net income / (loss) per common share | \$ | 0.15 | \$ | (0.17) |
| Weighted average number of shares outstanding |  | 19,652 |  | 16,726 |

The accompanying notes are an integral part of these statements.

## G-III APPAREL GROUP, LTD. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|  | Six Months Ended July 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
|  | (Unaudited) |  |  |  |
|  | (In thousands, except per share amounts) |  |  |  |
| Net sales | \$ | 343,237 | \$ | 243,489 |
| Cost of goods sold |  | 233,447 |  | 171,459 |
| Gross profit |  | 109,790 |  | 72,030 |
| Selling, general and administrative expenses |  | 103,525 |  | 84,078 |
| Depreciation and amortization |  | 2,557 |  | 2,788 |
| Operating profit / (loss) |  | 3,708 |  | $(14,836)$ |
| Interest and financing charges, net |  | 996 |  | 1,707 |
| Income / (loss) before income taxes |  | 2,712 |  | $(16,543)$ |
| Income tax expense / (benefit) |  | 1,085 |  | $(6,948)$ |
| Net income / (loss) | \$ | 1,627 | \$ | $(9,595)$ |

## NET INCOME / (LOSS) PER COMMON SHARE:

Basic:

| Net income / (loss) per common share | \$ | 0.09 | \$ | (0.57) |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average number of shares outstanding |  | $\xrightarrow{19,016}$ |  | $\underline{\text { 16,711 }}$ |
| Diluted: |  |  |  |  |
| Net income / (loss) per common share | \$ | 0.08 | \$ | (0.57) |
| Weighted average number of shares outstanding |  | 19,540 |  | 16,711 |

The accompanying notes are an integral part of these statements.

## G-III APPAREL GROUP, LTD. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Six Months Ended July 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
|  | (Unaudited) |  |  |  |
|  | (In thousands) |  |  |  |
| Cash flows from operating activities |  |  |  |  |
| Net income / (loss) | \$ | 1,627 | \$ | $(9,595)$ |
| Adjustments to reconcile net income / (loss) to net cash used in operating activities: |  |  |  |  |
| Depreciation and amortization |  | 2,557 |  | 2,788 |
| Stock based compensation |  | 1,534 |  | 900 |
| Deferred financing charges |  | 498 |  | 377 |
| Changes in operating assets and liabilities: |  |  |  |  |
| Accounts receivable, net |  | $(46,206)$ |  | $(21,202)$ |
| Inventories |  | $(103,666)$ |  | $(55,827)$ |
| Income taxes, net |  | $(9,511)$ |  | $(12,640)$ |
| Prepaid expenses and other current assets |  | $(7,376)$ |  | $(6,235)$ |
| Other assets, net |  | $(1,091)$ |  | (49) |
| Accounts payable, accrued expenses and other liabilities |  | 49,915 |  | 28,342 |
| Net cash used in operating activities |  | $(111,719)$ |  | $(73,141)$ |
|  |  |  |  |  |
| Cash flows from investing activities |  |  |  |  |
| Capital expenditures |  | $(10,696)$ |  | $(1,180)$ |
| Contingent purchase price paid |  | - |  | $(5,154)$ |
| Net cash used in investing activities |  | $(10,696)$ |  | $(6,334)$ |
| Cash flows from financing activities |  |  |  |  |
| Proceeds from notes payable, net |  | 77,411 |  | 82,288 |
| Proceeds from exercise of stock options |  | 1,161 |  | 65 |
| Tax benefit from exercise/vesting of equity awards |  | 3,182 |  | 296 |
| Net cash provided by financing activities |  | 81,754 |  | 82,649 |
| Effect of exchange rate changes |  | (5) |  | - |
| Net increase / (decrease) in cash and cash equivalents |  | $(40,666)$ |  | 3,174 |
| Cash and cash equivalents at beginning of period |  | 46,813 |  | 2,508 |
| Cash and cash equivalents at end of period | \$ | 6,147 | \$ | 5,682 |
|  |  |  |  |  |
| Supplemental disclosures of cash flow information: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 1,304 | \$ | 1,667 |
| Income taxes |  | 7,404 |  | 5,394 |

The accompanying notes are an integral part of these statements.

## G-III APPAREL GROUP, LTD. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## Note 1-Basis of Presentation

As used in these financial statements, the term "Company" refers to G-III Apparel Group, Ltd. and its wholly-owned subsidiaries. The results for the three and six month periods ended July 31, 2010 are not necessarily indicative of the results expected for the entire fiscal year, given the seasonal nature of the Company's business. The accompanying financial statements included herein are unaudited. In the opinion of management, all adjustments (consisting of only normal recurring adjustments) necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods presented have been reflected.

The Company consolidates the accounts of all its wholly-owned subsidiaries. All material intercompany balances and transactions have been eliminated.

The accompanying financial statements should be read in conjunction with the financial statements and notes included in the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 2010 filed with the Securities and Exchange Commission.

Note 2 - Inventories
Wholesale inventories are stated at the lower of cost (determined by the first-in, first out method) or market. Retail inventories are valued at the lower of cost or market as determined by the retail inventory method. Inventories consist of:

|  | $\begin{gathered} \text { July } 31 \text {, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { July } 31, \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { January } 31, \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |
| Finished goods | \$ | 215,392 | \$ | 168,006 | \$ | 116,627 |
| Raw materials and work-in-process |  | 8,151 |  | 4,433 |  | 3,250 |
|  | \$ | 223,543 | \$ | $\underline{\text { 172,439 }}$ | \$ | $\underline{\text { 119,877 }}$ |

## Note 3 - Net Income / (Loss) per Common Share

Basic net income / (loss) per common share has been computed using the weighted average number of common shares outstanding during each period. Diluted net income per share, when applicable, is computed using the weighted average number of common shares and potential dilutive common shares, consisting of stock options, stock purchase warrants and unvested restricted stock awards outstanding during the period. For the three and six months ended July $31,2010,0$ and 18,000 shares have been excluded from the diluted per share calculation as their inclusion would be anti-dilutive. For the six months ended July 31,2010 and $2009,347,568$ and 52,042 shares of common stock, respectively, were issued in connection with the exercise or vesting of equity awards.

## Table of Contents

A reconciliation between basic and diluted net income per share is as follows:

|  | Three Months Ended July 31, |  |  |  | Six Months Ended July 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
|  | (In thousands, except per share amounts) |  |  |  |  |  |  |  |
| Net income / (loss) | \$ | 2,999 | \$ | $(2,776)$ | \$ | 1,627 | \$ | $(9,595)$ |
| Basic net income (loss) per share: |  |  |  |  |  |  |  |  |
| Basic common shares |  | 19,126 |  | 16,726 |  | 19,016 |  | 16,711 |
| Basic net income (loss) per share | \$ | 0.16 | \$ | (0.17) | \$ | 0.09 | \$ | (0.57) |
| Diluted net income (loss) per share: |  |  |  |  |  |  |  |  |
| Basic common shares |  | 19,126 |  | 16,726 |  | 19,016 |  | 16,711 |
| Stock options, warrants and restricted stock awards |  | 526 |  | - |  | 524 |  | - |
| Diluted common shares |  | 19,652 |  | 16,726 |  | 19,540 |  | 16,711 |
| Diluted net income (loss) per share | \$ | 0.15 | \$ | (0.17) | \$ | 0.08 | \$ | (0.57) |

## Note 4 - Notes Payable

The Company has a financing agreement with JPMorgan Chase Bank, N.A. as Agent for a consortium of banks. The financing agreement is a senior secured revolving credit facility. The financing agreement was amended in May 2010 to (a) increase the maximum line of credit from $\$ 250$ million to $\$ 300$ million; (b) reduce the interest rate on borrowings by $0.25 \%$ to, at the Company's option, the prime rate plus $0.50 \%$ or LIBOR plus $2.75 \%$, (c) extend the maturity of the loan from July 11,2011 to July 31,2013 , and (d) revise the maximum senior leverage ratio that must be maintained. Amounts available under this facility are subject to borrowing base formulas and over advances as specified in the financing agreement.

The financing agreement requires the Company, among other things, to maintain a maximum senior leverage ratio and minimum fixed charge coverage ratio, as defined, and also limits payments for cash dividends and stock redemptions. As of July 31,2010 , the Company was in compliance with these covenants. The financing agreement is secured by all of the Company's assets.

## Table of Contents

## Note 5 - Segments

The Company's reportable segments are business units that offer products through different channels of distribution and are managed separately. The Company operates in three segments; wholesale licensed apparel, wholesale non-licensed apparel and retail operations. There is substantial intersegment cooperation, cost allocations and sharing of assets. As a result, the Company does not represent that these segments, if operated independently, would report the operating results below. The following information, in thousands, is presented for the three and six month periods indicated below:

|  | Three Months Ended July 31, |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  |  |  | 2009 |  |  |  |  |  |
|  |  Wholesale <br> Wholesale Non- <br> Licensed Licensed |  |  | Retail |  | Wholesale Licensed |  | Wholesale NonLicensed |  | Retail |  |
| Net sales (1) | \$ 129,656 | \$ | 40,732 | \$ | 23,833 | \$ | 90,875 | \$ | 28,816 | \$ | 20,968 |
| Cost of goods sold (1) | 90,288 |  | 29,951 |  | 13,228 |  | 66,400 |  | 21,479 |  | 11,965 |
| Gross profit | 39,368 |  | 10,781 |  | 10,605 |  | 24,475 |  | 7,337 |  | 9,003 |
| Selling, general and administrative Depreciation and amortization | 30,775 |  | $\begin{array}{r} 9,235 \\ 768 \end{array}$ |  | $\begin{array}{r} 13,834 \\ 337 \end{array}$ |  | $22,488$ |  | $\begin{array}{r} 7,054 \\ 872 \end{array}$ |  | $\begin{array}{r} 13,653 \\ 302 \end{array}$ |
| Depreciation and amortization | $172$ |  | $768$ |  | $337$ |  | 210 |  | $872$ |  | 302 |
| Operating profit (loss) | \$ 8,421 | \$ | 778 | \$ | $\underline{(3,566)}$ | \$ | 1,777 | \$ | (589) | \$ | $(4,952)$ |
|  | Six Months Ended July 31, |  |  |  |  |  |  |  |  |  |  |
|  | 2010 |  |  |  |  | 2009 |  |  |  |  |  |
|  |  Wholesale <br> Wholesale Non- <br> Licensed Licensed |  |  | Retail |  | Wholesale Licensed |  | Wholesale NonLicensed |  | Retail |  |
| Net sales (2) | \$ 222,087 | \$ | 80,998 | \$ | 53,838 |  | 150,873 | \$ | 57,595 | \$ | 48,124 |
| Cost of goods sold (2) | 158,559 |  | 58,538 |  | 30,036 |  | 111,630 |  | 44,315 |  | 28,617 |
| Gross profit | 63,528 |  | 22,460 |  | 23,802 |  | 39,243 |  | 13,280 |  | 19,507 |
| Selling, general and administrative | 57,440 |  | $18,313$ |  | 27,772 |  | 41,734 |  | 14,460 |  | 27,884 |
| Depreciation and amortization | 326 |  | 1,584 |  | 647 |  | 418 |  | 1,790 |  | 580 |
| Operating profit (loss) | \$ 5,762 | \$ | 2,563 | \$ | $(4,617)$ | \$ | $\underline{(2,909)}$ | \$ | (2,970) | \$ | $(8,957)$ |

(1) Net sales and cost of goods sold for the wholesale licensed apparel and wholesale non-licensed apparel segments include an aggregate of $\$ 5.3$ million and $\$ 4.8$ million of intersegment sales to the Company's retail operations for the three months ended July 31, 2010 and 2009, respectively.
(2) Net sales and cost of goods sold for the wholesale licensed apparel and wholesale non-licensed apparel segments include an aggregate of $\$ 13.7$ million and $\$ 13.1$ million of intersegment sales to the Company's retail operations for the six months ended July 31, 2010 and 2009, respectively.

## Table of Contents

Included in finished goods inventory at July 31, 2010 are approximately $\$ 157.7$ million, $\$ 30.1$ million and $\$ 27.6$ million of inventories for wholesale licensed apparel, wholesale non-licensed apparel and retail operations, respectively. Included in finished goods inventory at July 31, 2009 are approximately $\$ 108.3$ million, $\$ 36.5$ million and $\$ 23.2$ million of inventories for wholesale licensed apparel, wholesale non-licensed apparel and retail operations, respectively. All other assets are commingled.

## Note 6 -Fair Value Measurements

FASB ASC Topic 820, "Fair Value Measurements and Disclosures" ("ASC 820") establishes a common definition for fair value to be applied to United States generally accepted accounting principles ("GAAP") guidance requiring the use of fair value, establishes a framework for measuring fair value, and expands the disclosure about such fair value measurements. ASC 820 establishes a three-level fair value hierarchy that requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

Level 1: Observable inputs such as quoted prices in active markets;
Level 2: Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
Level 3: Unobservable inputs in which there is little or no market data and require the reporting entity to develop its own assumptions.

The Company's financial instruments consist of cash and cash equivalents, short-term trade receivables, accounts payable and a note payable under the Company's credit facility. The carrying values on the balance sheet for cash and cash equivalents, shortterm trade receivables, and accounts payable approximate their fair values due to the short-term maturities of such items. The carrying value on the balance sheet for the Company's notes payable approximates its fair value due to the variable interest rate it carries, and as such it is classified within level 2 of the fair value hierarchy.

The Company evaluates long-lived assets for recoverability in accordance with ASC 360 whenever events or changes in circumstances indicate that an asset may have been impaired. In evaluating an asset for recoverability, the Company estimates the future cash flow expected to result from the use of the asset and eventual disposition and market data assumptions. If the sum of the expected future undiscounted cash flow is less than the carrying amount of the asset, an impairment loss, equal to the excess of the carrying amount over the fair value of the asset, is recognized.

## Note 7 - New Accounting Pronouncements

In February 2010, the FASB issued ASU 2010-09, "Subsequent Events (Topic 855) - Amendments to Certain Recognition and Disclosure Requirements." ASU 2010-09 requires an entity that is an SEC filer to evaluate subsequent events through the date that the financial statements are issued and removes the requirement that an SEC filer disclose the date through which subsequent events have been evaluated. ASC 2010-09 was effective upon issuance. The adoption of this standard had no effect on the Company's results of operation or financial position

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Unless the context otherwise requires, "G-III", "us", "we" and "our" refer to G-III Apparel Group, Ltd. and its subsidiaries. References to fiscal years refer to the year ended or ending on January 31 of that year. For example, our fiscal year ending January 31, 2011 is referred to as "fiscal 2011".

Statements in this Quarterly Report on Form 10-Q concerning our business outlook or future economic performance; anticipated revenues, expenses or other financial items; product introductions and plans and objectives related thereto; and statements concerning assumptions made or expectations as to any future events, conditions, performance or other matter, are "forwardlooking statements" as that term is defined under the Federal securities laws. Forward-looking statements are subject to risks, uncertainties and other factors, which could cause actual results to differ materially from those stated in such statements. Such risks, uncertainties and factors include, but are not limited to, reliance on licensed product, reliance on foreign manufacturers, risks of doing business abroad, the current economic and credit environment, the nature of the apparel industry, including changing consumer demand and tastes, customer concentration, seasonality, risks of operating a retail business, customer acceptance of new products, the impact of competitive products and pricing, dependence on existing management, possible disruption from acquisitions and general economic conditions, as well as other risks detailed in the Company's filings with the Securities and Exchange Commission, including this Quarterly Report on Form 10-Q.

## Overview

G-III designs, manufactures, and markets an extensive range of outerwear, sportswear and dresses, including coats, jackets, pants and women's suits. We sell our products under our own proprietary brands, which include the Andrew Marc, Marc New York and Marc Moto labels, licensed brands and private retail labels. G-III also operates retail stores, almost all of which are outlet stores operated under the Wilsons Leather name. While our products are sold at a variety of price points through a broad mix of retail partners and our own outlet stores, a majority of our sales are concentrated with our ten largest customers.

Our business is dependent on, among other things, retailer and consumer demand for our products. We believe that significant economic uncertainty and a slowdown in the global macroeconomic environment continue to negatively impact the level of consumer spending for discretionary items. The current uncertain economic environment has been characterized by a decline in consumer discretionary spending that has affected retailers and sellers of consumer goods, particularly those whose goods are viewed as discretionary purchases, such as fashion apparel and related products, such as ours. We cannot predict the direction in which the current economic environment will move. Continued uncertain macroeconomic conditions and concerns about the access of retailers and consumers to credit may have a negative impact on our results for fiscal 2011.

We operate in fashion markets that are intensely competitive. Our ability to continuously evaluate and respond to changing consumer demands and tastes, across multiple market segments, distribution channels and geographies is critical to our success. Although our portfolio of brands is aimed at diversifying our risks in this regard, misjudging shifts in consumer preferences could have a negative effect on our business. Our success in the future will depend on our ability to design products that are accepted in the markets we serve, source the manufacture of our products on a competitive basis, and continue to diversify our product portfolio and the markets we serve.

We have expanded our portfolio of proprietary and licensed brands for more than 15 years through acquisitions and by entering into license agreements for new brands or for additional products under previously licensed brands. We have made five acquisitions since July 2005 that have helped to broaden our product offerings, expand our ability to serve different tiers of distribution and add a retail component to our business.

In February 2008, we acquired Andrew Marc, a supplier of fine outerwear for both men and women to upscale specialty and department stores. As a result of this acquisition, we added Andrew Marc and Marc New York as additional company-owned brands and Levi's and Dockers as additional licensed brands. We believe that the Andrew Marc brand can be leveraged into a variety of new categories to become a meaningful lifestyle brand for us. Since we acquired Andrew Marc, we have entered into agreements to license the Andrew Marc and Marc New York brands for eyewear, women's footwear, men's accessories, women's handbags and men's cold weather accessories. In May 2010, we entered into a license agreement with the Jones Jeanswear Division of Jones Apparel Group for the design, marketing and distribution of Andrew Marc, Marc New York and Marc Moto men's denim and related sportswear. The initial launch of these products under our Marc Moto label is expected to commence in the fourth quarter of fiscal 2011. We also launched Andrew Marc and Marc New York dress lines utilizing our own in-house designers and our manufacturing sources.

## Table of Contents

In July 2008, we acquired certain assets of Wilsons The Leather Experts, which had been a national retailer of outerwear and accessories. The assets acquired included 116 outlet store leases, inventory, distribution center operations and the Wilsons name and other related trademarks and trade names. Our retail operations segment, which consists almost entirely of our Wilsons retail outlet store business, had an operating loss during fiscal 2009 and fiscal 2010, as well as during the first six months of fiscal 2011. During fiscal 2010, we undertook the following initiatives to improve the performance of our retail outlet business:

- Improve the merchandise mix of outerwear at our stores, with increased emphasis on leather outerwear and a stronger assortment of private label product;
- Emphasize presentation of product in our stores and training of our sales associates;
- Incorporate an improved mix of private label and branded accessories; and
- Reduce overhead costs at the distribution center for our retail operations by reducing our leased space by onehalf at that distribution center.

As a result, the amount of the operating loss in our retail segment was reduced in fiscal 2010, as well as in the first six months of fiscal 2011 compared to the first six months of fiscal 2010. We continue to believe that operation of the Wilsons retail stores is part of our core competency, as outerwear comprised about one-half of our net sales at Wilsons in fiscal 2010, the first full year of operation for us. We expect to continue to implement and refine these initiatives with a view to creating a store concept that is capable of building growth and profitability.

Our acquisitions are part of our strategy to expand our product offerings and increase the portfolio of proprietary and licensed brands that we offer through different tiers of retail distribution and at a variety of price points. We believe that both Andrew Marc and the Wilsons retail outlet business leverage our core strength in outerwear and provide us with new avenues for growth. We also believe that these acquisitions complement our other licensed brands, G-III owned labels and private label programs.

We market our products to department, specialty and mass merchant retail stores in the United States. We also supply our outerwear to our Wilsons outlet stores and to our Wilsons e-commerce business.

We operate our business in three segments, wholesale licensed apparel, wholesale non-licensed apparel and retail operations. The wholesale licensed apparel segment includes sales of apparel brands licensed by us from third parties. The wholesale nonlicensed apparel segment includes sales of apparel under our own brands and private label brands. The retail operations segment consists almost entirely of the Wilsons retail outlet stores we acquired in July 2008, now operating as AM Retail Group, Inc.

The sale of licensed product has been a key element of our business strategy for many years. As part of this strategy, we continue to add new fashion and sports apparel licenses. In May 2010, we added licenses for Calvin Klein luggage and for Calvin Klein women's handbags and small leather goods. First shipment of these products is expected to commence in 2011. In April 2010, we expanded our existing license with the National Football League to include a new active wear product category.

We believe that consumers prefer to buy brands they know and we have continually sought licenses that would increase the portfolio of name brands we offer through different tiers of retail distribution, for a wide array of products at a variety of price points. We believe that brand owners will look to consolidate the number of licensees they engage to develop product and they will seek licensees with a successful track record of expanding brands into new categories. We are continually having discussions with licensors regarding new opportunities.

Significant trends that affect the apparel industry include the continuing consolidation of retail chains, the desire on the part of retailers to consolidate vendors supplying them, a shift in consumer shopping preferences away from traditional department stores to other mid-tier and specialty store venues and increases in raw material and transportation costs.

## Table of Contents

Retailers are seeking to expand the differentiation of their offerings by devoting more resources to the development of exclusive products, whether by focusing on their own private label products or on products produced exclusively for a retailer by a national brand manufacturer. Retailers are placing more emphasis on building strong images for their private label merchandise. Exclusive brands are only made available to a specific retailer, and thus customers loyal to their brands can only find them in the stores of that retailer.

The weakness in the economy and financial markets has reduced consumer confidence and consumer spending. There has also been significant downward pressure on average retail prices for many categories of apparel, in large part as a result of the weakness of the economy.

A number of retailers are experiencing financial difficulties, which in some cases has resulted in bankruptcies, liquidations and/or store closings. The financial difficulties of a retail customer of ours could result in reduced business with that customer. We may also assume higher credit risk relating to receivables of a retail customer experiencing financial difficulty that could result in higher reserves for doubtful accounts or increased write-offs of accounts receivable. We attempt to lower credit risk from our customers by closely monitoring accounts receivable balances and shipping levels, as well as the ongoing financial performance and credit standing of customers.

We have attempted to respond to these trends by continuing to focus on selling products with recognized brand equity, by attention to design, quality and value and by improving our sourcing capabilities. We have also responded with the strategic acquisitions made by us and new license agreements entered into by us that have added additional licensed and proprietary brands and helped diversify our business by adding new product lines, additional distribution channels and a retail component to our business. We believe that our broad distribution capabilities help us to respond to the various shifts by consumers between distribution channels and that our operational capabilities will enable us to continue to be a vendor of choice for our retail partners.

## Results of Operations

## Three months ended July 31, 2010 compared to three months ended July 31, 2009

Net sales for the three months ended July 31, 2010 increased to $\$ 189.0$ million from $\$ 135.9$ million in the same period last year. Net sales of wholesale licensed apparel increased to $\$ 129.7$ million from $\$ 90.9$ million primarily as a result of an increase of $\$ 34.2$ million in net sales of Calvin Klein licensed product, primarily due to increased sales of women's dresses and sportswear. Net sales of wholesale non-licensed apparel in the three months ended July 31, 2010 increased to $\$ 40.7$ million from $\$ 28.8$ million primarily due to increases in net sales by our Jessica Howard dress division ( $\$ 3.5$ million) and our Andrew Marc division ( $\$ 2.7$ million). The balance of the increase is attributable to net sales of private label outerwear, which include intersegment sales to our Wilsons retail outlet stores. Net sales of our retail operations were $\$ 23.8$ million for the three months ended July 31,2010 compared to $\$ 21.0$ million in the same period last year primarily as a result of an increase in outerwear sales.

Gross profit increased to $\$ 60.8$ million, or $32.2 \%$ of net sales, for the three month period ended July 31 , 2010, from $\$ 40.8$ million, or $30.0 \%$ of net sales, in the same period last year. The gross profit percentage in our wholesale licensed apparel segment was $30.4 \%$ in the three month period ended July 31,2010 compared to $26.9 \%$ in the same period last year primarily as a result of improved margins on increased sales volume for our Calvin Klein dresses, which also typically have a higher gross margin percentage than other products sold by us, and improved margins on increased sales volume of our Calvin Klein women's suits. The gross profit percentage in our wholesale non-licensed apparel segment increased to $26.5 \%$ in the three month period ended July 31,2010 from $25.5 \%$ in the same period last year primarily as a result of improved margins on increased sales volume of our Andrew Marc division. The gross profit percentage for our retail operations segment was $44.5 \%$ for the three months ended July 31,2010 compared to $42.9 \%$ for the comparable period last year as a result of higher initial margins and less markdown activity across substantially all product categories.

Selling, general and administrative expenses increased to $\$ 53.8$ million in the three month period ended July 31,2010 from $\$ 43.2$ million in the same period last year. This increase is primarily a result of increases in personnel costs ( $\$ 4.2$ million), facility costs ( $\$ 2.7$ million) and advertising and promotion expenses ( $\$ 2.4$ million). Personnel costs increased due to an increase in accrued bonuses as a result of expected profitability for the year and as a result of salaries in the prior comparable period having been reduced as part of cost cutting measures taken by us last year that were in effect for the first six months of fiscal 2010. Facility costs increased as a result of increased third party warehousing costs due to increased shipping volume. Facility costs also increased as a result of rent expense associated with new leases entered into for additional warehouse, showroom and office space. Advertising costs increased because sales of licensed product, primarily Calvin Klein, increased and we typically pay an advertising fee under our license agreements based on a percentage of sales of licensed product.

## Table of Contents

Depreciation and amortization decreased to $\$ 1.3$ million in the three months ended July 31,2010 from $\$ 1.4$ million in the same period last year primarily as a result of certain intangible assets that became fully amortized during fiscal 2010 .

Interest and finance charges, net for the three months ended July 31,2010 were approximately $\$ 634,000$ compared to $\$ 1.0$ million for the comparable period last year. Our charges were lower because of reduced borrowings against our credit facility during the second quarter due to application of the proceeds from our public offering in December 2009 to temporarily pay down debt under the facility.

Income tax expense for the three months ended July 31,2010 was $\$ 2.0$ million compared to a benefit of $\$ 2.0$ million for the same period last year. Income taxes shifted from a benefit to an expense because of our net income for the three months ended July 31,2010 compared to a net loss in the prior year. The effective tax rate for the three month period ended July 31 , 2010 was $40.0 \%$ compared to an effective tax rate of $42.0 \%$ in the same period last year. The effective tax rate in the prior comparable period is higher primarily because we were not able to recognize the benefit of certain state losses incurred by our AM Retail Group, Inc. subsidiary that operates our Wilsons retail outlet stores.

## Six months ended July 31, 2010 compared to six months ended July 31, 2009

Net sales for the six months ended July 31,2010 increased to $\$ 343.2$ million from $\$ 243.5$ million in the same period last year. Net sales of wholesale licensed apparel increased to $\$ 222.1$ million from $\$ 150.9$ million primarily as a result of an increase of $\$ 65.9$ million in net sales of Calvin Klein licensed product, primarily due to increased sales of women's dresses and sportswear. Net sales of wholesale non-licensed apparel in the six months ended July 31, 2010 increased to $\$ 81.0$ million from $\$ 57.6$ million primarily due to an increase in net sales by our Jessica Howard dress division ( $\$ 10.0$ million) and an increase in net sales of our Andrew Marc division ( $\$ 3.7$ million). The balance of the increase is attributable to net sales of private label outerwear, which include intersegment sales to our Wilsons retail outlet stores. Net sales of our retail operations were $\$ 53.8$ million for the six months ended July 31,2010 compared to $\$ 48.1$ million in the same period last year primarily as a result of an increase in outerwear sales.

Gross profit increased to $\$ 109.8$ million, or $32.0 \%$ of net sales, for the six month period ended July 31 , 2010 , from $\$ 72.0$ million, or $29.6 \%$ of net sales, in the same period last year. The gross profit percentage in our wholesale licensed apparel segment was $28.6 \%$ in the six month period ended July 31,2010 compared to $26.0 \%$ in the same period last year primarily as a result of improved margins on increased sales volume for our Calvin Klein dresses, which also typically have a higher gross margin percentage than other products sold by us, and improved margins on increased sales volume of our Calvin Klein women's suits.. The gross profit percentage in our wholesale non-licensed apparel segment increased to $27.7 \%$ in the six month period ended July 31,2010 from $23.1 \%$ in the same period last year primarily as a result of improved margins on increased sales volume of our Jessica Howard dress division and of our Andrew Marc division. The gross profit percentage for our retail operations segment was $44.2 \%$ for the six months ended July 31,2010 compared to $40.5 \%$ for the comparable period last year as a result of higher initial margins and less markdown activity across substantially all product categories.

Selling, general and administrative expenses increased to $\$ 103.5$ million in the six month period ended July 31 , 2010 from $\$ 84.1$ million in the same period last year. This increase is primarily a result of increases in personnel costs ( $\$ 8.7$ million), advertising and promotion expenses ( $\$ 4.3$ million) and facility costs ( $\$ 3.6$ million). Personnel costs increased due to an increase in accrued bonuses as a result of expected profitability for the year and as a result of salaries in the prior comparable period having been reduced as part of cost cutting measures taken by us last year that were in effect for the first six months of fiscal 2010. Advertising costs increased because sales of licensed product, primarily Calvin Klein, increased and we typically pay an advertising fee under our license agreements based on a percentage of sales of licensed product. Facility costs increased as a result of increased third party warehousing costs due to increased shipping volume. Facility costs also increased as a result of rent expense associated with new leases entered into for additional warehouse, showroom and office space.

## Table of Contents

Depreciation and amortization decreased to $\$ 2.6$ million in the six months ended July 31,2010 from $\$ 2.8$ million in the same period last year primarily as a result of certain intangible assets that became fully amortized during fiscal 2010.

Interest and finance charges, net for the six months ended July 31,2010 were approximately $\$ 1.0$ million compared to $\$ 1.7$ million for the comparable period last year. Our charges were lower because we did not draw on our credit facility in the first fiscal quarter due to application of the proceeds from our public offering in December 2009 to temporarily pay down debt under the facility.

Income tax expense for the six months ended July 31,2010 was $\$ 1.1$ million compared to a tax benefit of $\$ 6.9$ million for the same period last year. Income taxes shifted from a benefit to an expense because of our net income for the six months ended July 31,2010 compared to a net loss in the prior year. The effective tax rate for the six month period ended July 31,2010 was $40.0 \%$ compared to an effective tax rate of $42.0 \%$ in the same period last year. The effective tax rate in the prior comparable period is higher primarily because we were not able to recognize the benefit of certain state losses incurred by our AM Retail Group, Inc. subsidiary that operates our Wilsons retail outlet stores.

## Liquidity and Capital Resources

Our primary cash requirements are to fund our seasonal build up in inventories and accounts receivable, primarily during our second and third fiscal quarters each year. Due to the seasonality of our business, we generally reach our maximum borrowing under our asset-based credit facility during our third fiscal quarter. The primary sources to meet our cash requirements have been borrowings under our credit facility, cash generated from operations and proceeds from offerings of our common stock.

The amount borrowed under our line of credit varies based on our seasonal requirements. At July 31, 2010, we had cash and cash equivalents of $\$ 6.1$ million and outstanding borrowings of $\$ 77.4$ million. At July 31 , 2009, we had cash and cash equivalents of $\$ 5.7$ million and outstanding borrowings of $\$ 111.3$ million. The primary reason for our improved net cash position compared to last year was the receipt of $\$ 34.7$ million in net proceeds from our public offering of common stock in December 2009.

Our contingent liability under open letters of credit was approximately $\$ 25.4$ million as of July 31,2010 compared to $\$ 16.8$ million as of July $31,2009$.

## Financing Agreement

We have a financing agreement with JPMorgan Chase Bank, N.A. as Agent for a consortium of banks. The financing agreement is a senior secured revolving credit facility. The financing agreement was amended in May 2010 to (a) increase the maximum line of credit from $\$ 250$ million to $\$ 300$ million, (b) reduce the interest rate on borrowings by $0.25 \%$ to, at our option, the prime rate plus $0.50 \%$ or LIBOR plus $2.75 \%$, (c) extend the maturity of the loan from July 11, 2011 to July 31,2013 , and (d) revise the maximum senior leverage ratio that we must maintain. Amounts available under this facility are subject to borrowing base formulas and over advances as specified in the financing agreement.

The financing agreement requires us, among other things, to maintain a maximum senior leverage ratio and minimum fixed charge coverage ratio, as defined, and also limits payments for cash dividends and stock redemptions. As of July 31, 2010, we were in compliance with these covenants. The financing agreement is secured by all of our assets.

## Cash from Operating Activities

We used $\$ 111.7$ million of cash in operating activities during the six months ended July 31,2010 , primarily as a result of increases in inventory of $\$ 103.7$ million and accounts receivable of $\$ 46.2$ million, offset, in part, by an increase in accounts payable and accrued expenses of $\$ 49.9$ million.

The changes in these operating cash flow items are consistent with our seasonal pattern of building up inventory for the fall shipping season resulting in the increase in inventory and accounts payable. The fall shipping season begins during our second quarter resulting in the increase in accounts receivable.

## Table of Contents

Cash from Investing Activities
We used $\$ 10.7$ million of cash in investing activities in the six months ended July 31, 2010 for capital expenditures. These capital expenditures related primarily to build out and renovation costs with respect to our new warehouse facility that we leased in December 2009 and with respect to the amended leases we entered into in March 2010 relating to our existing corporate showrooms and offices to extend the leases and add additional office space. We expect our capital expenditures for fiscal 2011 to aggregate approximately $\$ 22.5$ million for the build out and renovation of the additional warehouse facility, showroom and office space, as well as to add approximately 5-10 retail outlet stores.

## Cash from Financing Activities

Cash from financing activities provided $\$ 81.8$ million in the six months ended July 31 , 2010, primarily as a result of $\$ 77.4$ million of borrowings under our line of credit and $\$ 3.2$ million in tax benefits recognized from equity compensation.

## Financing Needs

We believe that our cash on hand and cash generated from operations, together with funds available from our line of credit, are sufficient to meet our expected operating and capital expenditure requirements. We may seek to acquire other businesses in order to expand our product offerings. We may need additional financing in order to complete one or more acquisitions. We cannot be certain that we will be able to obtain additional financing, if required, on acceptable terms or at all.

## Critical Accounting Policies

Our discussion of results of operations and financial condition relies on our consolidated financial statements that are prepared based on certain critical accounting policies that require management to make judgments and estimates that are subject to varying degrees of uncertainty. We believe that investors need to be aware of these policies and how they impact our financial statements as a whole, as well as our related discussion and analysis presented herein. While we believe that these accounting policies are based on sound measurement criteria, actual future events can and often do result in outcomes that can be materially different from these estimates or forecasts. The accounting policies and related estimates described in our Annual Report on Form 10-K for the year ended January 31, 2010 are those that depend most heavily on these judgments and estimates. As of July 31,2010 , there have been no material changes to our critical accounting policies.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There are no material changes to the disclosure made with respect to these matters in our Annual Report on Form 10-K for the year ended January 31, 2010.

## Item 4. Controls and Procedures.

As of the end of the period covered by this report, our management, including our Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rule 13a-15(e) under the Exchange Act). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms and (ii) accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure, and thus, are effective in making known to them material information relating to G-III required to be included in this report.

During our last fiscal quarter, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## Item 1 A. Risk Factors.

In addition to the other information set forth in this report, you should carefully consider the factors discussed in "Item 1 A . Risk Factors" in our Annual Report on Form 10-K for the year ended January 31, 2010, which could materially affect our business, financial condition or future results. There have been no material changes to the risk factors as previously disclosed in our Annual Report on Form 10-K. The risks described in our Annual Report on Form $10-\mathrm{K}$ are not the only risks facing our company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

## Item 6. Exhibits.

31.1 Certification by Morris Goldfarb, Chief Executive Officer of G-III Apparel Group, Ltd., pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, in connection with G-III Apparel Group, Ltd.'s Quarterly Report on Form 10-Q for the fiscal quarter ended July 31, 2010.
31.2 Certification by Neal S. Nackman, Chief Financial Officer of G-III Apparel Group, Ltd., pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, in connection with G-III Apparel Group, Ltd.'s Quarterly Report on Form 10-Q for the fiscal quarter ended July 31, 2010.
32.1 Certification by Morris Goldfarb, Chief Executive Officer of G-III Apparel Group, Ltd., pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, in connection with G-III Apparel Group, Ltd.'s Quarterly Report on Form 10-Q for the fiscal quarter ended July 31, 2010.
32.2 Certification by Neal S. Nackman, Chief Financial Officer of G-III Apparel Group, Ltd., pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, in connection with G-III Apparel Group, Ltd.'s Quarterly Report on Form 10-Q for the fiscal quarter ended July 31, 2010.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## G-III APPAREL GROUP, LTD.

(Registrant)

Date: September 9, 2010

Date: September 9, 2010

By: /s/ Morris Goldfarb
Morris Goldfarb
Chief Executive Officer

By: /s/ Neal S. Nackman
Neal S. Nackman
Chief Financial Officer

CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002
I, Morris Goldfarb, certify that:

1. I have reviewed this quarterly report on Form 10-Q of G-III Apparel Group, Ltd.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 9, 2010

## CERTIFICATION PURSUANT TO

## SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Neal S. Nackman, certify that:

1. I have reviewed this quarterly report on Form 10-Q of G-III Apparel Group, Ltd.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared.
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 9, 2010
/s/ Neal S. Nackman
Neal S. Nackman
Chief Financial Officer

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of G-III Apparel Group, Ltd. (the "Company") on Form 10-Q for the quarterly period ended July 31, 2010, as filed with the Securities and Exchange Commission (the "Report"), I, Morris Goldfarb, Chief Executive Officer of the Company, hereby certify that, to my knowledge, (a) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (b) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Morris Goldfarb
Morris Goldfarb
Chief Executive Officer

Date: September 9, 2010
A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO

## SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of G-III Apparel Group, Ltd. (the "Company") on Form 10-Q for the quarterly period ended July 31, 2010, as filed with the Securities and Exchange Commission (the "Report"), I, Neal S. Nackman, Chief Financial Officer of the Company, hereby certify that, to my knowledge, (a) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (b) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## /s/ Neal S. Nackman <br> Neal S. Nackman

Chief Financial Officer

Date: September 9, 2010
A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

